

## Assessing the Strength of your Relationships with Labour and Broader Stakeholders

| #  | Factor                      | Question  | Comment |
|----|-----------------------------|---|---------|
| 1. | <b>Labour Relations</b>     | <ul style="list-style-type: none"> <li>• If you are unionised, do you have formal agreements/recognition with the representative union?</li> <li>• How positive is your relationship with organised labour, and even if you aren't unionised how positive is your relationship with your workforce? By positive we mean, productive, effective, collaborative, transparent, and trusting?</li> <li>• Are you at risk of labour disputes or even unrest?</li> </ul>  |         |
| 2. | <b>Broader Stakeholders</b> | <ul style="list-style-type: none"> <li>• Have you listed all the stakeholders that have an interest in your operation? This could include the CPA beneficiaries, the broader community, strategic partners, seasonal workers, traditional leaders, suppliers, packhouse etc.</li> <li>• Have you analysed each stakeholder and the extent they either support/promote or threaten your operation?</li> <li>• Do you have an intentional plan on how to engage and communicate with each stakeholder?</li> </ul> |         |