
Citrus Orchard Foreman Occupational Learning

Formative Activities Workbook

A1: New Enterprise Planning

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Activity F1 – New Enterprise Establishment

While completing your practical work, answer the following questions based on the farm you are working at:

1. What is the climate like in the area surrounding your farm, including the temperature, sunlight, and rainfall?

2. How do these climatic factors influence production practices on your farm?

3. What is the environment like in the area surrounding your farm, including the soil and topography?

4. How do these environmental factors influence production practices on your farm?

5. Which rootstock and cultivar combination(s) are used on your farm, and why?
6. What infrastructure is found on and around the farm, including the on-farm and off-site infrastructure?
7. Describe the pollination activities on the farm, and any specific actions that have been taken to facilitate pollination or cross-pollination.
8. What type of irrigation system is used on your farm, and how is it operated and maintained?

9. Describe the expenditure of your farm, including at least 2 specific examples each of a fixed cost, a variable cost, a direct cost, and an indirect cost.
10. Describe the value chain of your company, including whether each link is handled on-farm or contracted out.
11. Describe the budgeting process on your farm, including who specifically handles it, how often budgeting is performed, what kind of budgeting is used, and who is responsible for measuring performance and expenditure against the budget.