



Citrus Marketing Forum



27 Jun 2013

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For Reference:

Product	Standard Carton Mass	# of Cartons per Pallet
Grapefruit	17 kg	56
Lemons	15 kg	70
Oranges	15 kg	70
Soft Citrus	15 kg	60

Navels Passed for Export: Current Season per Size-Count

Size Count	AUTUM GOLD NAVEL	BAHIANINHA	CARA CARA	FUKUMOTO	NAVEL SEEDLESS	NAVELATES	NAVELINA	NEWHALL	PALMER	RUBY NAVEL	WASHINGTON NAVELS	Total per Count
1					880				65			945
2					1,456							1,456
3					197							197
4					150							150
5					305							305
6					320							320
7					172							172
8					2,105							2,105
9					9							9
10					10							10
12					12							12
14					4,130							4,130
17			210									210
20		494			12,207				93			12,794
22					5,756							5,756
24		160		9	83,399							83,569
25		542			2,545	121			208			3,416
27					9,997							9,997
28		1,645	253	35	4,654	1,119			201			7,908
29					16,081							16,081
30					4,971							4,971
31							69					69
32			69	94	8,512	3,984	69					12,728
33					51							51
34					34							34
35			208	342	5,701	941						7,192
36			160		17,379	3,269	210					21,018
38					1,790							1,790
39					230							230
40	70	1,099	4,178	871	297,963	15,647	661		756			321,245
42					2,602							2,602

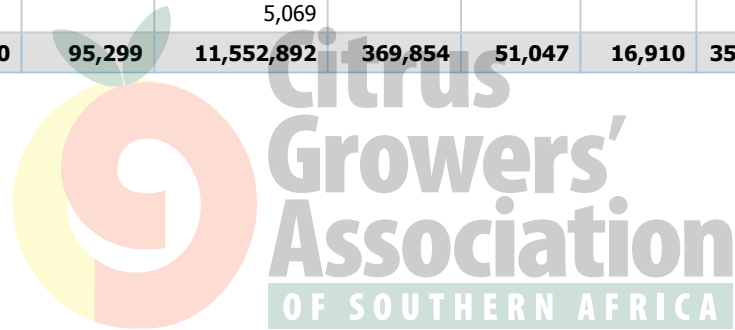
Navels Passed for Export: Current Season per Size-Count

Size Count	AUTUM GOLD NAVEL	BAHIANINHA	CARA CARA	FUKUMOTO	NAVEL SEEDLESS	NAVELATES	NAVELINA	NEWHALL	PALMER	RUBY NAVEL	WASHINGTON NAVELS	Total per Count
44				133	10,678	1,925						12,737
45		136	264		36,680	3,455	118		200			40,852
46					240	160						400
48	70	3,560	21,441	4,742	637,303	26,337	2,771	290	629		32	697,175
50		972	2,250	65	139,515	7,677	348		840			151,667
55		3,160	1,160	1,085	263,760	1,290	832		1,605			272,892
56	140	6,702	37,671	10,409	1,275,349	42,266	3,209	2,350	2,254		73	1,380,423
60		5,142	3,835	845	395,837	8,195	1,412		1,028			416,293
64		9,439	55,993	15,409	1,722,923	43,614	4,960	4,430	2,555			1,859,323
65		11,256	2,820	2,075	245,756	9,485	4,305		3,246			278,943
66					130							130
68					47							47
70			80		1,026							1,106
72	70	47,780	84,154	25,497	3,000,903	95,139	12,257	4,080	6,843		53	3,276,776
73					80							80
75		560			10,616				260			11,436
80		80	66		2,937		80					3,163
84			70		21							91
88	70	43,870	59,984	21,108	2,103,504	77,261	8,515	4,080	8,511		59	2,326,962
90			3,359	2,195	41,166		685					47,405
100			128		6,489							6,617
104					407							407
105		14,995	19,484	9,488	958,765	24,808	3,861	1,680	4,491	80	103	1,037,755
110			12		2							14
113			70		2,160							2,230
116					347							347
120			4		1,871							1,875
125		3,377	1,263	896	149,749	3,161	435		1,751		53	160,685
130					130							130
135					160							160
138					2,060							2,060

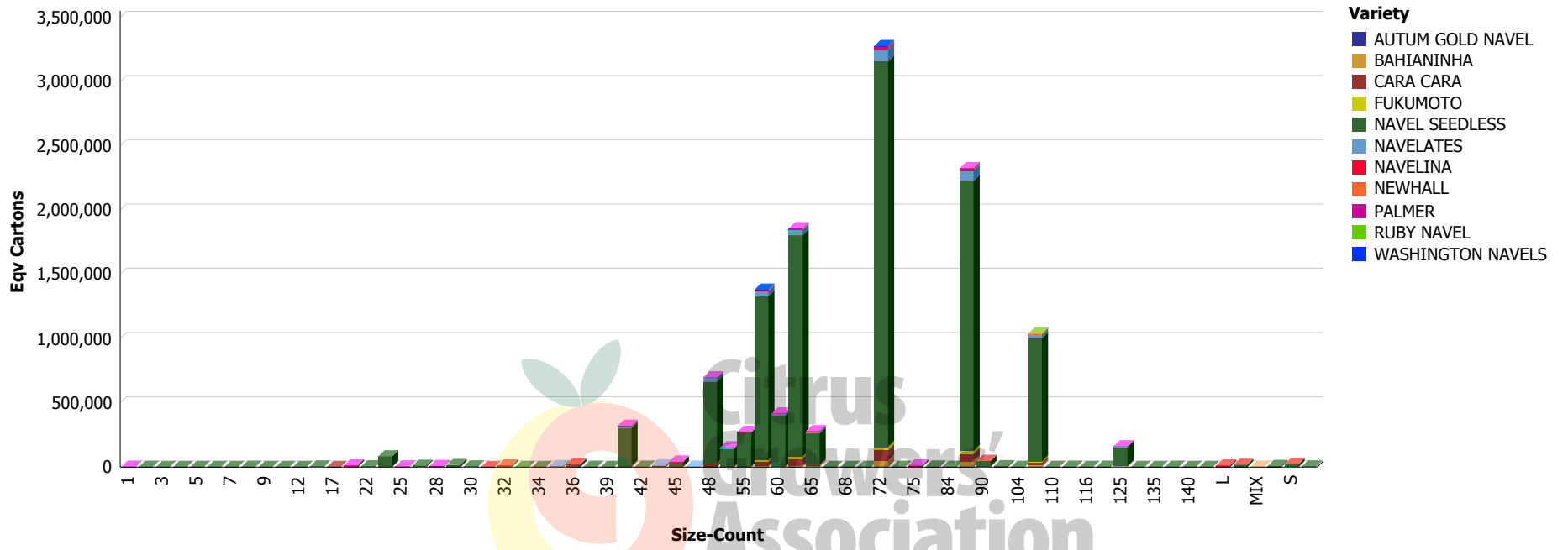
Navels Passed for Export: Current Season per Size-Count

Size Count	AUTUM GOLD NAVEL	BAHIANINHA	CARA CARA	FUKUMOTO	NAVEL SEEDLESS	NAVELATES	NAVELINA	NEWHALL	PALMER	RUBY NAVEL	WASHINGTON NAVELS	Total per Count
140					80							80
144					80							80
L			4		10,282		1,356					11,642
M		355			15,360		1,356					17,071
MIX		26										26
Other					8,791							8,791
S					19,000		3,538					22,538
XL					5,069							5,069
Total	420	155,350	299,190	95,299	11,552,892	369,854	51,047	16,910	35,536	80	373	12,576,951

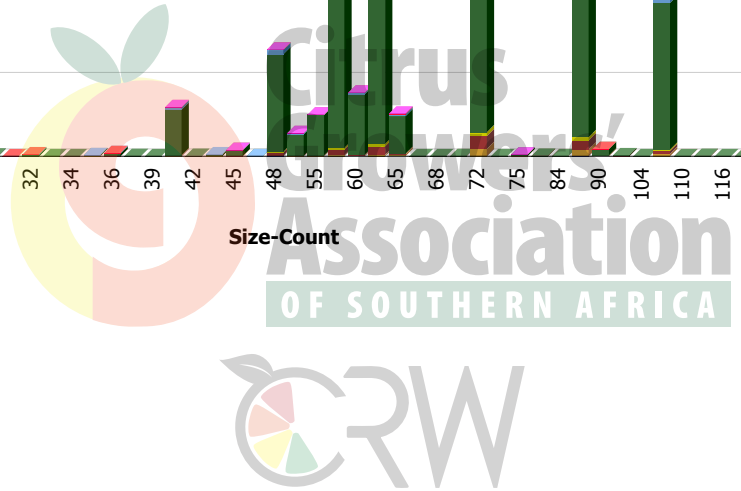
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Navels Passed for Export: Current Season per Size-Count



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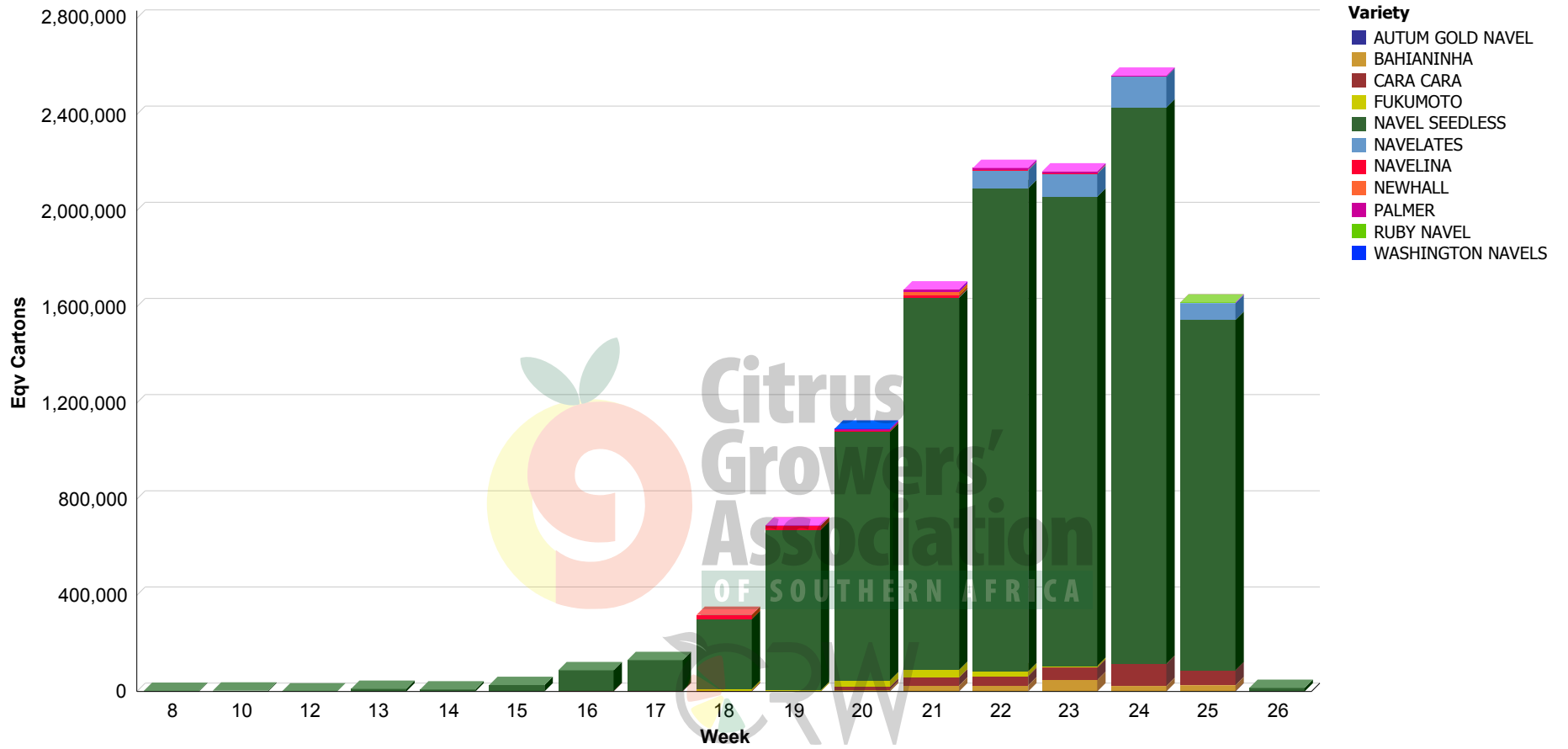


Navels Passed for Export: Current Season per Variety

Eqv Ctns By Week	AUTUM GOLD NAVEL	BAHIANINHA	CARA CARA	FUKUMOTO	NAVEL SEEDLESS	NAVELATES	NAVELINA	NEWHALL	PALMER	RUBY NAVEL	WASHINGTON NAVELS	Total per Week
8					2,240							2,240
10					3,490							3,490
12					65							65
13					10,723							10,723
14					8,097							8,097
15					26,710							26,710
16			1,920		86,205							88,125
17			2,770		127,594							130,364
18		390	3,760	6,560	290,307		17,485					318,502
19		320	30	4,944	667,506		17,468		160			690,428
20		8,164	11,871	26,387	1,034,506		4,949		6,480		373	1,092,730
21		24,710	34,049	31,135	1,548,161	1,419	8,657	13,470	10,311			1,671,912
22		25,535	38,973	19,098	2,009,718	75,179	33	1,760	7,055			2,177,352
23		47,878	51,811	6,855	1,951,289	95,711	2,000	1,680	5,478			2,162,701
24		22,856	92,076	320	2,313,618	128,799	455		2,867			2,560,991
25	420	25,497	61,931		1,457,991	68,746			3,185	80		1,617,851
26					14,670							14,670
Total	420	155,350	299,190	95,299	11,552,892	369,854	51,047	16,910	35,536	80	373	12,576,951

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Navels Passed for Export: Current Season per Variety



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Navels Passed for Export: Current Season vs Previous Seasons per Variety

Last Three Seasons Year to Date

Eqv Ctns By Variety	2013	2012	2011
AUTUM GOLD NAVEL	420		
AUTUMN GOLD		6,400	960
BAHIANINHA	155,350	228,537	42,571
BARNFIELD NAVEL		6,800	
CAMBRIA		32,208	3,600
CARA CARA	299,190	421,733	423,202
FUKUMOTO	95,299	46,782	15,510
LANE LATE NAVELS		150	1,520
MCCLEAN NAVELS		1,360	
NAVEL SEEDLESS			1,470
NAVEL SEEDLESS	11,538,222	12,658,347	11,931,427
NAVELATES	369,854	405,151	439,976
NAVELINA	51,047	100,063	121,921
NEWHALL	16,910	8,130	
PALMER	35,536	59,785	17,648
ROBYN NAVEL			9,151
RUBY NAVEL	80		5,370
SWEET NAVELS			640
TULEGOLD		400	
WASHINGTON NAVELS	373		
YTD Total	12,562,281	13,975,846	13,014,966



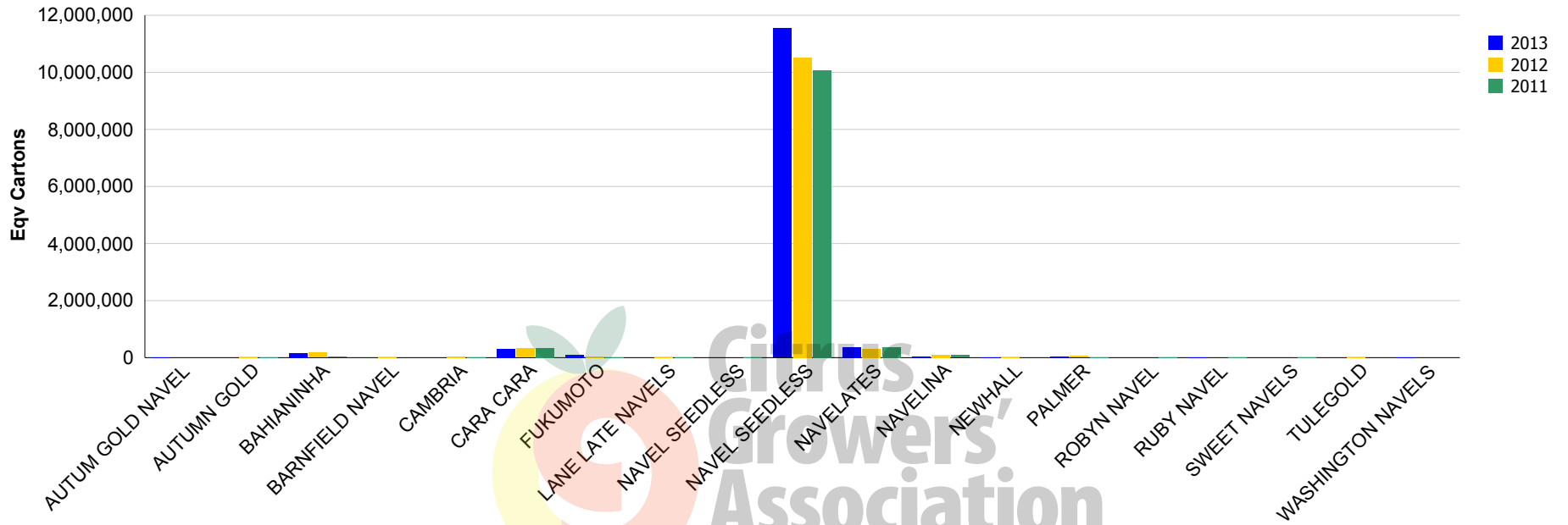
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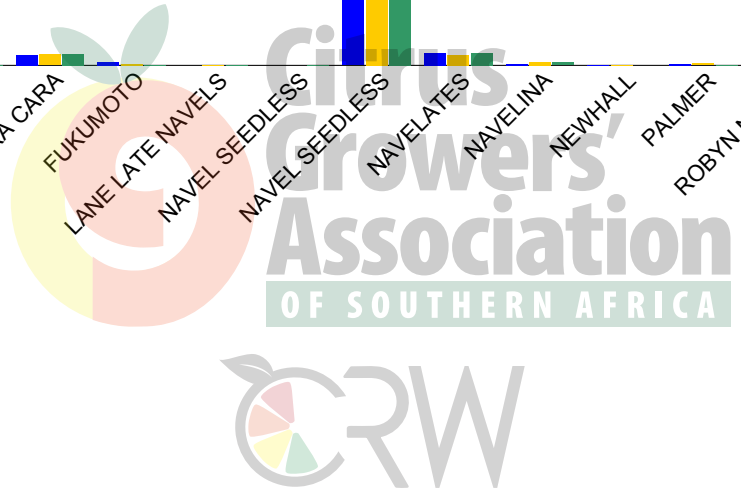
Figures are shown to the last full week. 27 Jun 2013 8:08:44 AM

Navels Passed for Export: Current Season vs Previous Seasons per Variety

Last Three Seasons Year to Date

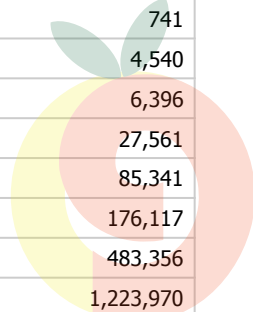


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Navels Passed for Export: Current Season vs Previous Season

Week	2013		2012	
	Cur Eqv Ctns	Cur Cum Eqv Ctns	Prev Eqv Ctns	Prev Cum Eqv Ctns
1			120	120
2			4	124
4			90	214
5			5	219
6			20	239
8	2,240	2,240		
10	3,490	5,730		
12	65	5,795	502	741
13	10,723	16,518	3,799	4,540
14	8,097	24,615	1,856	6,396
15	26,710	51,325	21,164	27,561
16	88,125	139,450	57,780	85,341
17	130,364	269,814	90,777	176,117
18	318,502	588,316	307,239	483,356
19	690,428	1,278,744	740,614	1,223,970
20	1,092,730	2,371,475	1,265,755	2,489,725
21	1,671,912	4,043,387	1,822,188	4,311,913
22	2,177,352	6,220,739	2,446,089	6,758,002
23	2,162,701	8,383,439	2,412,838	9,170,839
24	2,560,991	10,944,431	2,527,104	11,697,943
25	1,617,851	12,562,281	2,277,903	13,975,846
26	14,670	12,576,951	1,813,081	15,788,927
27			1,540,570	17,329,496
28			1,483,634	18,813,130
29			1,099,570	19,912,701
30			1,145,206	21,057,907
31			958,901	22,016,808
32			442,203	22,459,011
33			489,203	22,948,214
34			402,799	23,351,013



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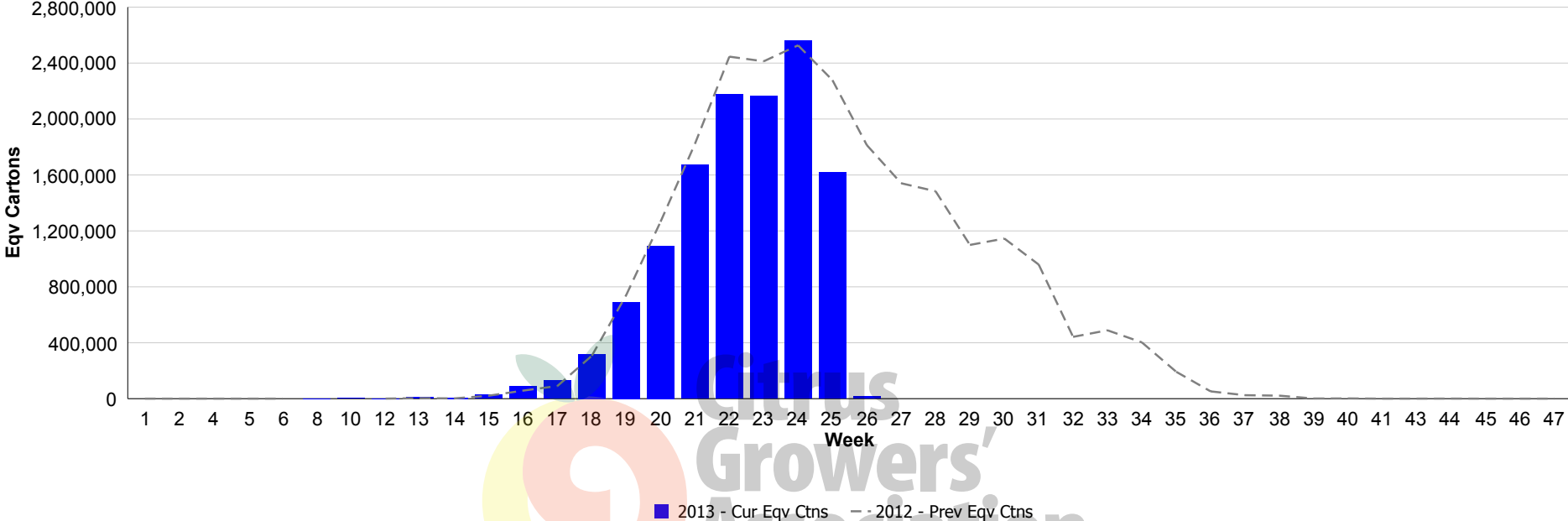
Navels Passed for Export: Current Season vs Previous Season

Week	2013		2012	
	Cur Eqv Ctns	Cur Cum Eqv Ctns	Prev Eqv Ctns	Prev Cum Eqv Ctns
35			192,468	23,543,481
36			52,427	23,595,908
37			24,831	23,620,738
38			21,698	23,642,436
39			1,200	23,643,636
40			1,740	23,645,376
41			10	23,645,386
43			320	23,645,706
44			600	23,646,306
45			50	23,646,356
46			30	23,646,386
47			202	23,646,588

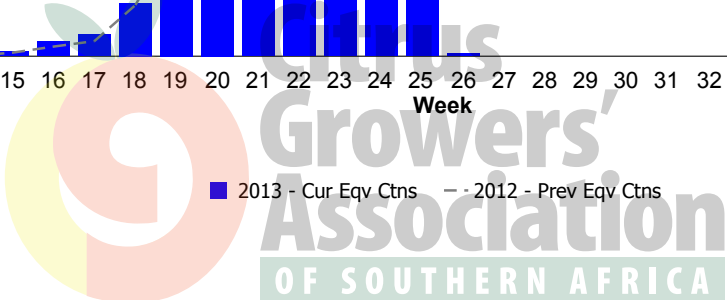
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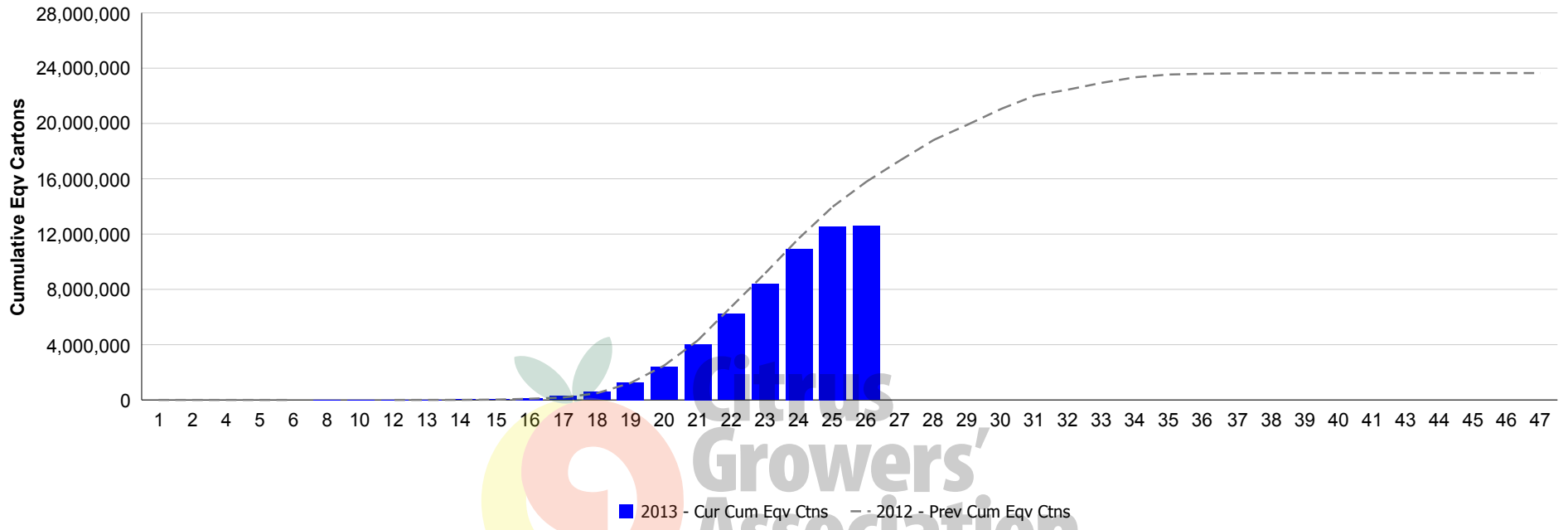
Navels Passed for Export: Current Season vs Previous Season



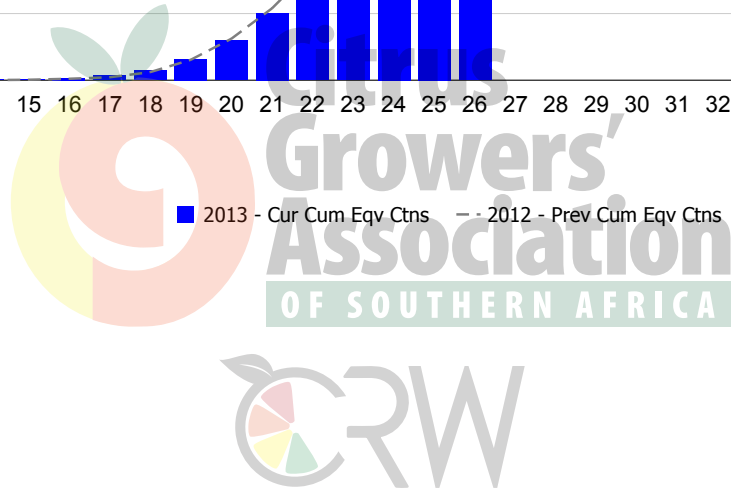
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Navels Passed for Export: Current Season vs Previous Season - Cumulative Volume



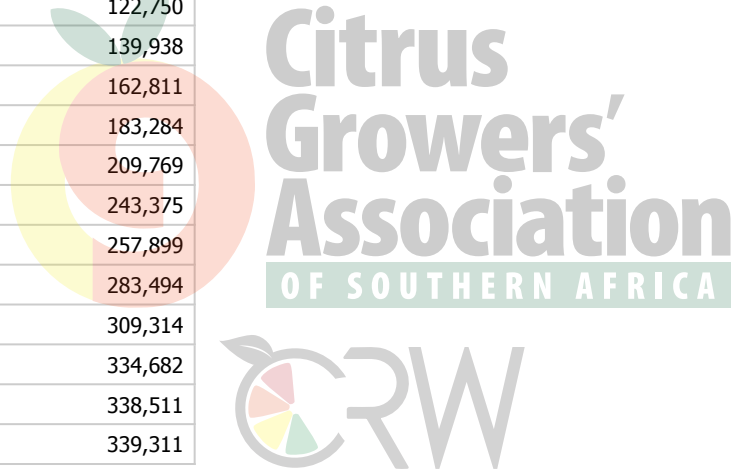
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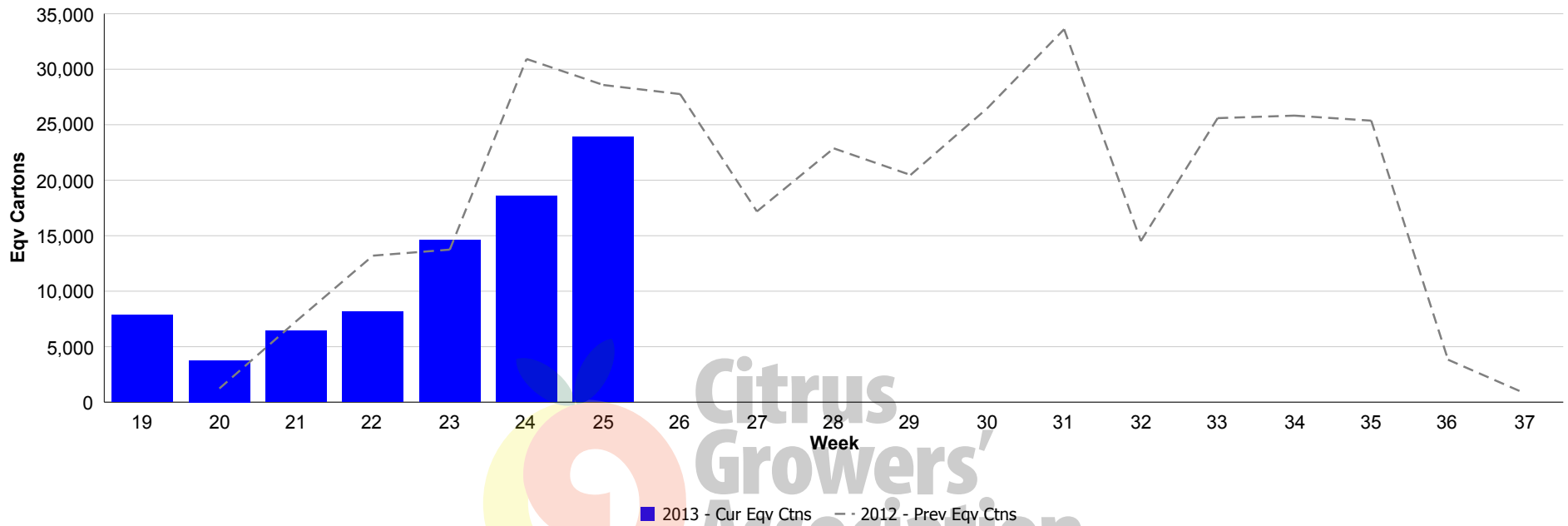
Navels - Processing Purposes - Passed for Export: Current Season vs Previous Season

Week	2013		2012	
	Cur Eqv Ctns	Cur Cum Eqv Ctns	Prev Eqv Ctns	Prev Cum Eqv Ctns
19	7,840	7,840		
20	3,755	11,595	1,233	1,233
21	6,412	18,007	7,298	8,531
22	8,163	26,170	13,204	21,735
23	14,622	40,792	13,746	35,481
24	18,582	59,374	30,927	66,408
25	23,903	83,277	28,581	94,989
26			27,761	122,750
27			17,188	139,938
28			22,873	162,811
29			20,473	183,284
30			26,485	209,769
31			33,606	243,375
32			14,524	257,899
33			25,595	283,494
34			25,820	309,314
35			25,368	334,682
36			3,829	338,511
37			800	339,311

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Navels - Processing Purposes - Passed for Export: Current Season vs Previous Season



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